

# What you need to know about **RISE with SAP**



Q&A with  
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Gain insights on the new **Rise with SAP** offering and explore what it means to the apparel, footwear and fashion industry segment, including new and existing SAP customers.

Below are condensed insights from the Q&A about the RISE with SAP offering. [Click here to watch the entire interview](#)

## Question 01

# What is the Central/most Significant benefit of RISE with SAP for Customers?

- SAP RISE is a very well thought out and very well put together program. It helps companies get started with and accelerates cloud adoption, as it takes away lot of the guesswork and piecemeal license purchases out of your enterprise planning strategy.
- It helps in reducing high upfront investments and helps in reducing overall TCO. It provides digital transformation as a service model, where the cost of licensing, hosting and support of your ERP will be covered under one contract by a single subscription fee from SAP.
- SAP RISE is a very comprehensive offering, it combines core [S/4HANA ERP](#), innovation platform [SAP Business Transformation Platform](#), SAP Business Network and Business Process intelligence.



## Question 02

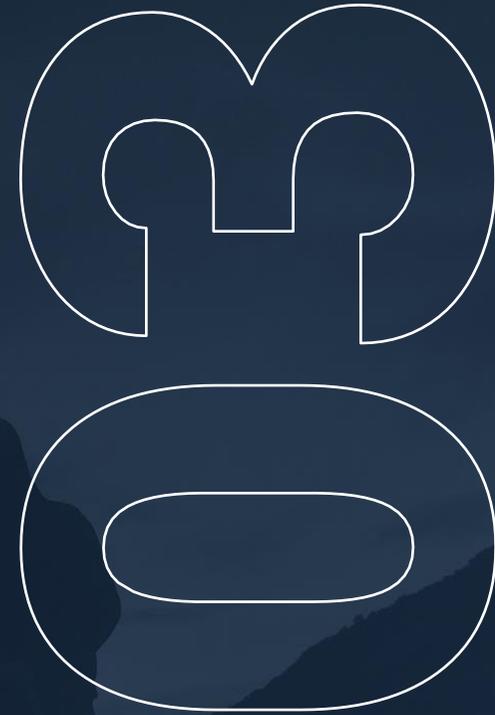
# Who is RISE with SAP for? Who is it not for?

- Everyone can benefit and use RISE with varying possibilities and scopes. It is applicable for all existing SAP customers as well as new prospects.

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## Question 03

# What (new) technologies/ solutions are available through with RISE with SAP?



- Solutions included:
  - [SAP S/4HANA](#)
  - System hosting options with hyperscalers
  - The SAP Business Network Starter Pack is a set of functionalities that helps customers get connected with trading partners involved in the source-to-pay process, such as suppliers, carriers, and other assets.
  - Credits for [SAP Business Transform Platform](#) – formerly the SAP Cloud Platform – is platform-as-a-service focused around the intelligent enterprise. The pillars focus on analytics, application development and integration with non-SAP solutions, database and data management, and intelligent technologies.
  - Business Process intelligence – Helps in analysing, simulating, improving and monitoring business processes.

## Question 04

# What migration options do fashion companies on SAP AFS, FMS and S/4 Fashion have?



- If you are an AFS customer, there are two options:
  - Migrate your existing AFS landscape to RISE as a system migration and make use of the technical platform capabilities to enhance your digital offering.
  - Start a new S/4HANA greenfield project as part of RISE program, which would be similar to a greenfield S/4HANA on premise implementation but with added advantages of the RISE program as mentioned earlier.
- If you are an FMS customer, you have the same two options as AFS customers: Migrate FMS as is into the private cloud or upgrade to S/4HANA as part of the RISE program.
- And lastly: If you are an [S/4HANA](#) on premise customer, you can do a system migration to RISE in order to benefit from its advantages.

## Question 05

# What deployment options do fashion companies not on SAP have?

- The RISE program is a good fit for customers who are new to SAP. They can select the scope and infrastructure required and scale as and when they grow or bring more businesses or companies into the fold. They will be able to start their entire SAP journey on a true subscription model.



## Question 06

# Are there any **limitations** with respect to **customization** or **custom** development following a move to **RISE with SAP?**

- There are no limitations with respect to scope, customizations or custom developments. But custom developments need to follow certain best practices like keeping the core clean, develop side by side using SAP BTP where possible. The ownership of these would remain with customer/partner.



## Question 07

# Can best practice partner solutions and partner add-ons be utilized on RISE with SAP?

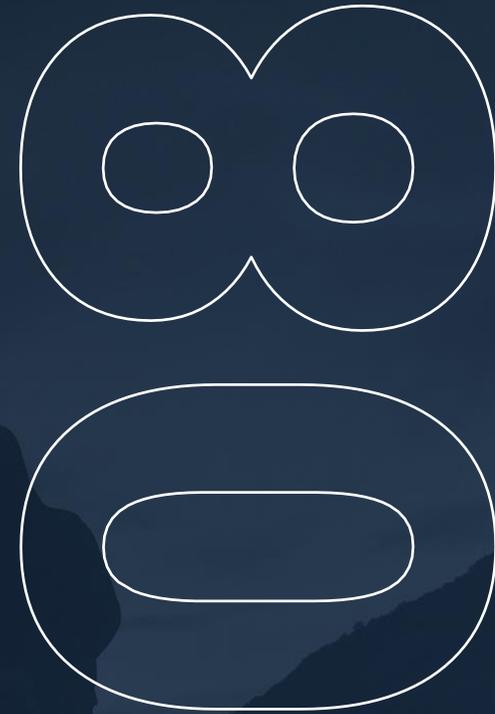
- Yes, SAP qualified partner packaged solutions and partner add-ons can be used along with the RISE program.



## Question 08

# What role do SAP partners play in a move to RISE with SAP? How can attune help?

- SAP partners play a pivotal role in the move to RISE with SAP, same as before its launch. Partners will work together with SAP and guide the customers, and drive discovery sessions to understand their solution and infrastructure requirements. SAP partners will continue to play the role of system integrators by implementing the solutions or migrating the systems from on-premise to the cloud and deliver integrations, carry out testing and – where required – provide post migration support.
- We at attune will leverage our proprietary methodology for SAP fashion implementations, which also includes processes from SAP activate. Our best practice solution and accelerator, the [attune Fashion Suite](#), a staple of our tried and tested methodology, can be deployed within the RISE program as well.





# Next Step: SAP S/4HANA for Fashion Assessment

If you are looking to digitize processes or need a business case for an intended transformation, we can help with our **Lite (Free)** and **Deep-Dive** Assessments.

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Get in touch so we can begin a conversation:

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